Te Rūnanga o Ngāi Tahu Group Summarised Accounts 2014

Columbus and

Te Rūnanga o NGĀI TAHU



## From the Kainhakahaere and CEO

As an organisation we have achieved many milestones and celebrated considerable success in our relatively short post settlement history, including reaching a net worth of over \$1b as at 30 June 2014. While this affords a sense of calm and stability it is not time to sit back, instead we need to ignite our desire for greater cultural capability and whānau strength.

The theme for this year's report, Innovation, encapsulates two important tribal values: rangatiratanga (leadership) and tohungatanga (expertise). These are the values we need to engage to enable our whānau, hapū and iwi to innovate. By innovation we mean daring to dream, to think big.

In particular we need to focus our energies on our tamariki and rangatahi as they are at the heart of our future. How do we ascertain what is going on for them? How do we make their star shine?

With this in mind we have defined activities by four key Pou: Oranga (Wellbeing), Mātauranga (Knowledge), Ngāi Tahutanga (Culture and Identity) and Te Ao Tūroa (Environment). This enables more accurate determination of success measures. Further, a wellbeing survey will be conducted to determine what initiatives have made a positive difference in the lives of whānau.

Te Pūtahitanga o Te Waipounamu, the Whānau Ora Commissioning Agency for Te Waipounamu, is an exciting new development. Firstly it is a strong show of kotahitanga, shared values and commitment among the nine Te Waipounamu iwi and secondly it provides an opportunity to affect meaningful change for whānau.

Work continues on the affordable housing partnership model for whānau. This project is a collaboration between Te Rūnanga o Ngāi Tahu, Ngāi Tahu Property (NTP) and He Oranga Pounamu and aims to support whānau to move on to the home ownership ladder without taking risks. A highlight has been strengthening our relationship with NTP who have lent their professional expertise to the project.

Our external relationships continue to strengthen and bear fruit. In recent times we have been enjoying positive relationships with the Crown while our ongoing presence at the Iwi Chair's Forum connects us with Māoridom and provides a forum to air our perspective on Māori issues.

In November, Hui-ā-Tau will be held on Te Tai Poutini and in March 2015 we will support the hosting of Te Matatini here in Ōtautahi. We look forward to the challenges that lie ahead in sparking the sense of possibility that lies within us all.

**Tā Mark Solomon, KNZM** Kaiwhakahaere

Arihia Bennett, MNZM Chief Executive Officer



## Ngāi Tahu Holdings

## From the Chair and Chief Executive

Strong performance across the Ngāi Tahu Holdings (NTH) group has led to another record performance. NTH ending the year with a net operating surplus of \$82.98m and a net profit of \$160.58m. When taken with gains in the value of Ryman and other investments, total returns were \$212.87m.

This outstanding result reflects a combination of contributing factors. In particular exceptionally strong residential property sales at Wigram Skies and Prestons, increasing returns from our dairy operations and conversions, a record Seafood result, improved earnings in Tourism and strong growth in our other investments including Ryman.

Shareholder equity increased \$250m for the year to \$987.79m (FY13 \$738.22m) and Te Rūnanga Group equity (which includes seafood quota managed by NTH) now exceeds \$1b.

Ngāi Tahu Property had an exceptional year and this trend is set to continue with new opportunities arising in the sector. Ngāi Tahu Seafood (NTS) managed its fifth successive record result with a successful mussel farm expansion and continued demand for kōura in China. Our farming operation at Eyrewell is exceeding expectations with three farms operational and above average milk production. Things are looking up for Ngāi Tahu Tourism (NTT) with positive growth at its Dart River and Agrodome operations and forecast growth of 3.5% for the sector over the next 3 – 4 years. Ngāi Tahu Capital continues to benefit from Ryman Healthcare's strong performance with a year-end return of \$75.60m.

Our strong balance sheet allows us to explore new investment opportunities. In March we purchased Waikato Milking Systems (WMS) in partnership with Tainui Group Holdings and Pioneer Capital. WMS has a reputation for developing innovative dairying technology and exports to 30 countries globally. We also acquired Go Bus after year-end in partnership with Tainui. Go Bus is one of New Zealand's leading bus operators and is seen as a great opportunity for the group.

During the year we farewelled two key team members: John Thorburn, CE, NTT and Brian Moriarty, CE, NTS. We take this opportunity to acknowledge the outstanding contributions of both John and Brian in their time with us and wish them both all the very best in their future endeavours.

Recently we completed a review of the NTH brand and undertook a project to ensure alignment across the group. This proved valuable taking time to reflect on our past and our evolution as an organisation and importantly acknowledging the commercial acumen that has been pulsing through the veins of the iwi for hundreds of years. Our vision is based on our commitment to past, present and future generations. It is strongly values based – and resolute. It is important that our brand reflects this and affirms us as being distinctly Ngāi Tahu in the marketplace.

We continue to focus on improving governance across our commercial operations and have robust structures and processes in place in our subsidiary companies. The contribution of professional governance and sector expertise has been instrumental in our success over recent years.

As we move forward we remain focused on looking for innovative opportunities for re-investment and in developing strategic partnerships with like-minded investors who share our vision and values.

**Trevor Burt** Chair

**Mike Sang** Chief Executive

## Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust

The following Summary Group Financial Statements have been extracted from the audited Full Group Financial Statements dated 20 September 2014. The Full Group Financial Statements were prepared in accordance with New Zealand Generally Accepted Accounting Practice ('NZ GAAP'). The Group is a public benefit entity and has made an explicit statement of compliance with NZ IFRS as applicable for public benefit entities in the Full Group Financial Statements. The Summary Group Financial Statements cannot be expected to provide as complete an understanding as provided by the Full Group Financial Statements. An unmodified audit opinion was issued on the Full Group Financial Statements. The Summary Group Financial Statements have been examined by the Group's auditor for consistency with the Full Group Financial Statements and their audit report on the Summary Group Financial Statements has been attached.

Further details about the Group's Financial Performance and Financial Position can be obtained from the Full Group Financial Statements.

Each Tribal member is entitled to obtain upon request a copy of the Full Group Financial Statements. Requests should be made to the Office of Te Rūnanga o Ngāi Tahu – Attention: Jeff Goldsmith.

The Rūnanga Representatives authorised the issue of the Full Group Financial Statements on 20 September 2014.

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## Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust Summary Group Statement of Comprehensive Income

For the Year Ended 30 June 2014

			June 2014	June 2013
	Notes		\$ 000s	\$ 000s
Revenue & Other Income from Trading Operations	4 (a)	Includes sales (mainly	> 319,844	231,109
Profit from Ongoing Trading Operations before Interest, Government Grants, Earthquake Damage Insurance Proceeds, Building Remediation costs, Revaluations, Taxation and Tribal Activities		relating to seafood, tourism and properties), interest income, rents received, dividends and	88,330	59,464
Finance Costs (includes interest paid and facility fees)		income from investments.	(7,075)	(9,505)
Share of Profit from Associates and Joint Ventures using the Equity Method		Includes our share of	2,197	900
Government Grant Income (Carbon Credits)		Whale Watch Kaikoura	0	5,157
Net Gain on Sale of Non-Current Assets		and Waikato Milking Systems.	▶ 14,776	687
Net Impairment Losses on Non-Current Assets	4 (b)	Systems.	(6,245)	(4,380)
Net Gain from Fair Value Adjustments on Financial Assets held for trading		Includes sale of Ryman shares.	327	182
Net (Loss) from Fair Value Adjustments on Biological Assets		0	(589)	(2,532)
Earthquake Insurance Proceeds			33,252	3,002
Net Gain from Fair Value Adjustments on Investment Properties			36,454	26,775
Trading Surplus prior to Tribal Activities			161,427	79,750
Revenue relating to Tribal, Rūnanga and Whānau	6		3,790	2,584
Operating expenses – Te Rūnanga o Ngāi Tahu			(12,390)	(11,416)
Tribal, Rūnanga and Whānau Distribution Expenses	6	Includes rūnanga	→ (20,717)	(19,887)
Relativity and Aquaculture Settlements Received	5	distributions, marae	12,500	68,806
Other Income Received	4 (a)	development, Whai Rawa, kaumātua and Ngāi	0	2,078
Net Gain on Sale of Non-Current Assets		Tahu Fund distributions,	0	9
Impairment Losses on Non-Current Assets	4 (b)	protection of natural	(10)	(10)
Earthquake Insurance Proceeds		resources, publications, communications and	1,679	0
Profit for the Year Before Taxation		expenses for other tribal	146,279	121,914
Less Taxation	11	programmes.	(409)	(162)
Profit after taxation			145,870	121,752
Other Comprehensive Income				
Net Gain on available for sale financial assets during the year		Includes Ryman Shares increase in value.	► 47,856	90,223
Gain on revaluation of property, plant and equipment		increase in outle.	17	8,023
Exchange differences on translating foreign operations			(764)	(850)
Net Gain on cash flow hedges during the year			5,199	6,547
Other Comprehensive Income for the Year			52,308	103,943
Total Comprehensive Income for the Year			198,178	225,695
Profit Attributable to:				
Non-Controlling Interest			415	303
Members of the Parent Entity			145,455	121,449
			145,870	121,752
Total Comprehensive Income Attributable to:				
Non-Controlling Interest			415	303
Members of the Parent Entity			197,763	225,392
			198,178	225,695

This Statement is to be read in conjunction with the Summary Statement of Accounting Policies and Notes to the Summary Group Financial Statements attached.

## Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust Summary Group Statement of Changes In Equity

For the Year Ended 30 June 2014

	June 2014	June 2013
	\$ 000s	\$ 000s
Balance at the beginning of the year	877,262	658,418
Net Gain / (Loss) recognised directly in equity		
- Investments in equity instruments valuation movement	47,856	90,223
- Property, plant and equipment valuation movement	17	8,023
- Translation of foreign operations	(764)	(850)
- Cash flow hedge movement	5,199	6,547
	52,308	103,943
Profit for the Year:		
- Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust	145,455	121,449
- Non-controlling interest	415	303
	145,870	121,752
Total comprehensive income for the year	198,178	225,695
Acquisition of additional non-controlling interest in subsidiary	0	(2,040)
Distributions	(411)	(4,811)
Balance at end of year	1,075,029	877,262

# Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust Summary Group Statement of Financial Position

As at 30 June 2014

			June 2014	June 2013
	Notes		\$ 000s	\$ 000s
Current Assets		Monies owed to Ngāi		
Cash and Cash Equivalents		Tahu by our customers	26,185	28,279
Accounts Receivable		and includes relativity	▶ 30,494	20,079
Inventories		settlement monies.	7,878	7,236
Inventories – Property		Stock of fish, annual catch	62,703	49,509
Other Financial Assets		entitlement, marine farm	649	0
Other Current Assets		crops, retail merchandise	1,589	1,529
Taxation		and parts stock.	7	336
Total Current Assets		Properties and sections	129,505	106,968
New Ownerships		planned to be sold within		
Non-Current Assets		12 months.		0.007
Accounts Receivable		Residential and	2,342	2,087
Inventories – Property	_	Commercial	<b>51,034</b>	49,112
Property, Plant and Equipment	7	Development Property.	200,212	109,998
Biological Assets			19,616	13,941
Investment Properties	8	Investment properties primarily held for rental	> 328,537	351,701
Investments in Equity Instruments	9	income and capital	▶ 280,256	215,567
Interest in Associates		appreciation.	→ 11,801	11,166
Interest in Joint Ventures			▶ 14,624	45
Other Financial Assets		Includes shares in Ryman	3,423	3,132
Fish Quota and Marine Farm Licences		Healthcare and Aotearoa Fisheries.	118,666	116,873
Carbon Credits			7,128	5,236
Goodwill		Includes our share of	> 24,218	24,218
Brands, River Rights, Concessions, Water Rights and Software		Whale Watch Kaikōura.	27,511	21,614
Total Non-Current Assets		Includes our share of	1,089,368	924,690
Total Assets		Waikato Milking Systems	1,218,873	1,031,658
		Relates to Ngāi Tahu Tourism Businesses.		

## Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust Summary Group Statement of Financial Position (continued)

As at 30 June 2014

			June 2014	June 2013
	Notes		\$ 000s	\$ 000s
Current Liabilities				
Bank Overdraft			396	948
Creditors and Accruals		Money owed to our	→ 39,328	29,623
Provisions		suppliers.	7,713	3,959
Borrowings	10		627	269
Other Financial Liabilities		Includes syndicated	1,462	3,402
Total Current Liabilities		debt facility.	49,526	38,201
Non-Current Liabilities		Even do many local forms	_	
Borrowings	10	Funds received from the original Crown	▶ 93,845	113,392
Other Financial Liabilities		Settlement and	473	2,803
Total Non-Current Liabilities		subsequent Fisheries, Aquaculture and	94,318	116,195
Total Liabilities		Relativity Settlements.	143,844	154,396
Net Assets			1,075,029	877,262
Equity		Includes the difference	]	
Trust Funds in Perpetuity		between the current market value and the	> 307,080	294,580
Capital Reserve		prices paid for Ryman	897	897
Asset Revaluation Reserve – Available for Sale		shares.	▶ 230,466	182,610
Asset Revaluation Reserve – Properties		Form Land and Duildings	▶ 8,040	8,023
Hedge Reserve		Farm, Land and Buildings.	<ul><li>► 2,148</li></ul>	(3,051)
Foreign Translation Reserve		Represents unrealised	(1,387)	(623)
Retained Earnings		losses on foreign currency	524,324	391,369
Tribal Equity		and interest rate hedges.	▶ 1,071,568	873,805
Minority Interest			3,461	3,457
Total Equity		The net worth of Ngāi Tahu as measured in the	1,075,029	877,262
iour =quity		Group Financial Accounts.	1,013,027	011,202

20 September 2014

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**Tā Mark Solomon**, Kaiwhakahaere

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**Arihia Bennett**, Chief Executive Officer

## Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust Summary Group Statement of Cash Flows

For the Year Ended 30 June 2014

	June 2014	June 2013
	\$ 000s	\$ 000s
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash was provided from:		
Cash receipts from Customers	184,332	162,188
Sale of Inventories – Property	128,202	62,918
Dividends Received	5,453	4,428
Relativity Settlement Received	0	68,481
Aquaculture Settlement Received	0	325
Earthquake Insurance Proceeds Received	4,911	79
Interest Received	650	436
	323,548	298,855
Cash was applied to:		
Cash paid to Suppliers and Employees	162,733	132,182
Purchase of and expenditure on Development Properties	83,363	60,634
Tribal Distributions	20,717	19,887
Interest Paid	8,782	10,117
Taxation Paid	80	390
	275,675	223,210
NET CASH INFLOW FROM OPERATING ACTIVITIES	47,873	75,645
CASH FLOWS FROM INVESTING ACTIVITIES		
Cash was provided from:		
Sale of Property, Plant and Equipment	135	89
Earthquake Insurance Proceeds Received	34,741	5,525
Sale of Investment Property	1,779	1,690
Sale of Investments in Equity Instruments	16,275	2,439
Sale of Fish Quota	486	54
	53,416	9,797

# Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust Summary Group Statement of Cash Flows (continued)

For the Year Ended 30 June 2014

CASH FLOWS FROM INVESTING ACTIVITIES (cont)       Image: Content of the image: Content of th		June 2014	June 2013
Cash usa applied to:Image: space of Property. Plant and Equipment19,8789,19Acquisition of Joint Ventures13,37513,37514,375Acquisition of Non-Controlling Interest000Investment in Associates641800Purchase of Inbustments in Equity Instruments20,4659,333Purchase of Fish Quota1,3334,202Expenditure on New Marine Farm Resource Consents1,6033,193Purchase of Biological assets7,2966,055Purchase of Carbon Credits14,852,555Purchase of Carbon Credits14,8156,555Purchase of Inbangibles3,3941,674Investment Properties Remediation Repairs51,333CASH FLOWS FROM FINANCING ACTIVITIES22,57657,722Repayment of Syndicated Debt Facility Loans (net)20,0004,000Repayment of Distribution to Minority Shareholder441331Distribution of Aquacutture Settlement to Rünanga44444MET CASH (OUTFLOW) FROM FINANCING ACTIVITIES20,4558,360NET INCREASE IN CASH HELD21,5783,379Add balance at beginning of year27,3737,77		\$ 000s	\$ 000s
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Purchase of Fish Quota1,3834,200Expenditure on New Marine Farm Resource Consents1,6093,19Purchase of Biological assets7,2966,05Purchase of Carbon Credits1452,55Purchase of Intangibles3,3941,76Purchase and expenditure on Investment Properties14,18516,74Investment Properties Remediation Repairs51,33CASH FLOWS FROM FINANCING ACTIVITIES282,37657,72CASH FLOWS FROM FINANCING ACTIVITIES20,0004,000Repayment of Syndicated Debt Facility Loans (net)20,0004,000Repayment of Distribution to Minority Shareholder44444Cash uas applied to:20,4558,366NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES20,4558,366NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES20,45044,900Repayment of Distribution to Minority Shareholder4444Cash uas applied to:20,4558,366NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES(20,455)8,366NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES(20,455)8,366NET INCREASE IN CASH HELD(1,542)19,366Add balance at beginning of year25,78927,331Represented by: Cash and Cash Equivalents26,18526,185Cash and Cash Equivalents26,18528,277	Investment in Associates	641	800
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Purchase of Biological assets7,2966,005Purchase of Carbon Credits1452,555Purchase of Intangibles3,3941,766Purchase and expenditure on Investment Properties14,18516,74Investment Properties Remediation Repairs51,33CASH FLOWS FROM FINANCING ACTIVITIES282,37657,72CASH FLOWS FROM FINANCING ACTIVITIES28,960(47,923CASH FLOWS FROM FINANCING ACTIVITIES20,0004,000Repayment of Syndicated Debt Facility Loans (net)20,0004,000Repayment of Distribution to Minority Shareholder44131Distribution of Aquaculture Settlement to Rünanga04,000Repayment of Other Loans20,4558,836NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES20,4558,836NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES21,5337,966BALANCE AT END OF YEAR25,78927,3317,966BALANCE AT END OF YEAR226,18528,277Cash and Cash Equivalents226,18528,277	Purchase of Fish Quota	1,383	4,201
Purchase of Carbon Credits1452.55Purchase of Intangibles3.3941.76Purchase and expenditure on Investment Properties14.18516.74Investment Properties Remediation Repairs51.33CASH FLOWS FROM FINANCING ACTIVITIES28.237657.72CASH FLOWS FROM FINANCING ACTIVITIES28.9000(47.923Cash was applied to:20.0004.000Repayment of Syndicated Debt Facility Loans (net)20.0004.000Repayment of Distribution to Minority Shareholder44131Distribution of Aquaculture Settlement to Rünanga04.000Repayment of Other Loans20.4558.360NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES20.4558.360NET INCREASE IN CASH HELD1.05421.0542Add balance at beginning of year27.337.96BALANCE AT END OF YEAR25.78927.33Cash and Cash Equivalents26.18528.27	Expenditure on New Marine Farm Resource Consents	1,609	3,199
Purchase of Intangibles3,3941,76Purchase and expenditure on Investment Properties14,18516,74Investment Properties Remediation Repairs351,33Investment Properties Remediation Repairs82,37657,72NET CASH (OUTFLOW) INVESTING ACTIVITIES(28,960)(47,923)Cash was applied to:20,0004,000Repayment of Syndicated Debt Facility Loans (net)20,0004,000Repayment of Distribution to Minority Shareholder04,000Repayment of Opter Loans20,4558,360NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES20,4558,360NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES10,45219,360NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES20,4558,360NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES21,33217,960Add balance at beginning of year27,3337,960BALANCE AT END OF YEAR25,78927,333Cash and Cash Equivalents26,18528,277	Purchase of Biological assets	7,296	6,052
Purchase and expenditure on Investment Properties14,18516,74Investment Properties Remediation Repairs51,33NET CASH (OUTFLOW) INVESTING ACTIVITIES(28,960)(47,923)CASH FLOWS FROM FINANCING ACTIVITIES20,0004,000Repayment of Syndicated Debt Facility Loans (net)20,0004,000Repayment of Distribution to Minority Shareholder44131Distribution of Aquaculture Settlement to Rūnanga04,000Repayment of Other Loans20,4558,360NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES(20,455)(8,360)NET INCREASE IN CASH HELD(1,542)19,360Add balance at beginning of year27,3317,960BALANCE AT END OF YEAR25,78927,332Cash and Cash Equivalents26,18528,27	Purchase of Carbon Credits	145	2,551
Investment Properties Remediation Repairs       1.33         Investment Properties Remediation Repairs       82,376         RET CASH (OUTFLOW) INVESTING ACTIVITIES       (28,960)         Cash uas applied to:       20,000         Repayment of Syndicated Debt Facility Loans (net)       20,000         Repayment of Distribution to Minority Shareholder       441         Distribution of Aquaculture Settlement to Rünanga       20,400         Repayment of Other Loans       20,400         NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES       20,455         NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES       20,455         NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES       (20,455)         Add balance at beginning of year       21,331         Represented by:       22,733         Cash and Cash Equivalents       26,855	Purchase of Intangibles	3,394	1,769
NET CASH (OUTFLOW) INVESTING ACTIVITIES CASH FLOWS FROM FINANCING ACTIVITIES Cash was applied to: Repayment of Syndicated Debt Facility Loans (net)(20,000(47,923)Repayment of Syndicated Debt Facility Loans (net)20,0004,000411311Distribution to Minority Shareholder411311311Distribution of Aquaculture Settlement to Rünanga04,0004,000Repayment of Other Loans4444444Cash was applied to: (20,4558,360NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES(20,455)(8,360NET INCREASE IN CASH HELD(1,542)19,360Add balance at beginning of year27,3317,960BALANCE AT END OF YEAR25,78927,332Represented by: Cash and Cash Equivalents26,18528,270	Purchase and expenditure on Investment Properties	14,185	16,742
NET CASH (OUTFLOW) INVESTING ACTIVITIES(28,960)(47,923)CASH FLOWS FROM FINANCING ACTIVITIES20,0004,00Cash was applied to:20,0004,00Repayment of Syndicated Debt Facility Loans (net)20,0004,00Repayment of Distribution to Minority Shareholder41131Distribution of Aquaculture Settlement to Rünanga04,00Repayment of Other Loans20,4558,36NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES(20,455)(8,360NET INCREASE IN CASH HELD(1,542)19,36Add balance at beginning of year27,3317,96BALANCE AT END OF YEAR25,78927,332Represented by: Cash and Cash Equivalents26,18528,27	Investment Properties Remediation Repairs	5	1,339
CASH FLOWS FROM FINANCING ACTIVITIES Cash was applied to:Image: State of		82,376	57,720
Cash was applied to:Image: Cash was applied to:Image: Cash was applied to:Repayment of Syndicated Debt Facility Loans (net)20,0004,000Repayment of Distribution to Minority Shareholder411311Distribution of Aquaculture Settlement to Rūnanga04,000Repayment of Other Loans444444Mercash (OUTFLOW) FROM FINANCING ACTIVITIES20,4558,360NET INCREASE IN CASH HELD(1,542)19,360Add balance at beginning of year27,3317,960BALANCE AT END OF YEAR25,78922,733Represented by: Cash and Cash Equivalents26,18528,270	NET CASH (OUTFLOW) INVESTING ACTIVITIES	(28,960)	(47,923)
Repayment of Syndicated Debt Facility Loans (net)20,0004,00Repayment of Distribution to Minority Shareholder41131Distribution of Aquaculture Settlement to Rūnanga04,00Repayment of Other Loans44444Cash and Cash Equivalents20,4558,36Represented by: Cash and Cash Equivalents27,33127,331Represented by: Cash and Cash Equivalents26,18528,27	CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of Distribution to Minority Shareholder41131Distribution of Aquaculture Settlement to Rūnanga04,00Repayment of Other Loans4444Construction of Aquaculture Settlement to Rūnanga20,4558,360NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES(20,455)(8,360NET INCREASE IN CASH HELD(1,542)19,360Add balance at beginning of year27,3317,960BALANCE AT END OF YEAR25,78927,332Cash and Cash Equivalents26,18528,27	Cash was applied to:		
Distribution of Aquaculture Settlement to Rūnanga04,00Repayment of Other Loans444420,45520,4558,36NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES(20,455)(8,360NET INCREASE IN CASH HELD(1,542)19,36Add balance at beginning of year27,3317,96BALANCE AT END OF YEAR25,78927,331Represented by: Cash and Cash Equivalents26,18528,27	Repayment of Syndicated Debt Facility Loans (net)	20,000	4,000
Repayment of Other Loans444420,45520,4558,360NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES(20,455)(8,360NET INCREASE IN CASH HELD(1,542)19,360Add balance at beginning of year27,3317,960BALANCE AT END OF YEAR25,78927,332Represented by: Cash and Cash Equivalents26,18528,270	Repayment of Distribution to Minority Shareholder	411	311
NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES(20,455)8,360NET INCREASE IN CASH HELD(1,542)19,36Add balance at beginning of year27,3317,96BALANCE AT END OF YEAR25,78927,332Represented by: Cash and Cash Equivalents26,18528,27	Distribution of Aquaculture Settlement to Rūnanga	0	4,000
NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES(20,455)(8,360)NET INCREASE IN CASH HELD(1,542)19,36Add balance at beginning of year27,3317,96BALANCE AT END OF YEAR25,78927,332Represented by: Cash and Cash Equivalents26,18526,185	Repayment of Other Loans	44	49
NET INCREASE IN CASH HELD(1,542)19,36Add balance at beginning of year27,3317,96BALANCE AT END OF YEAR25,78927,333Represented by: Cash and Cash Equivalents26,18526,185		20,455	8,360
Add balance at beginning of year27,3317,96BALANCE AT END OF YEAR25,78927,331Represented by: Cash and Cash Equivalents26,18528,27	NET CASH (OUTFLOW) FROM FINANCING ACTIVITIES	(20,455)	(8,360)
BALANCE AT END OF YEAR     25,789     27,33       Represented by:     26,185     28,27	NET INCREASE IN CASH HELD	(1,542)	19,362
Represented by:26,18528,27Cash and Cash Equivalents26,18528,27	Add balance at beginning of year	27,331	7,969
Cash and Cash Equivalents 26,185 28,27	BALANCE AT END OF YEAR	25,789	27,331
Cash and Cash Equivalents 26,185 28,27	Represented by:		
		26,185	28,279
			(948)
25,789 27,33			27,331

## Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust Summary Statement of Accounting Policies

For the Year Ended 30 June 2014

## 1 BASIS OF PREPARATION

## 1.1 REPORTING ENTITY

These Summary Group Financial Statements have been prepared for the purpose of giving information about the Group to Ngāi Tahu Whānui.

The Summary Group Financial Statements for Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust include Te Rūnanga o Ngāi Tahu and its subsidiaries, including Ngāi Tahu Charitable Trust, Ngāi Tahu Holdings Corporation Limited and its subsidiaries and the trusts for which the company and its subsidiaries act as trustee, and the subsidiaries and associates of those trusts ("the Group"), adjusted to eliminate the effect of significant intra-group transactions.

## 1.2 STATEMENT OF COMPLIANCE

Te Rūnanga o Ngāi Tahu is responsible for the overall governance of Ngāi Tahu's affairs, the representation of the tribe's interests, the protection and advancement of the rights of the members of Ngāi Tahu Whānui, and delivering social, cultural and development programmes to Ngāi Tahu members and their communities. Ngāi Tahu Holdings Corporation manages the commercial activities and assets that have been placed in the Ngāi Tahu Charitable Trust, being primarily property investment, property development, tourism, fishing and investment activity in New Zealand. Te Rūnanga o Ngāi Tahu is a body corporate incorporated in New Zealand by section 6 of the Te Rūnanga o Ngāi Tahu Act 1996. It is a public benefit entity and is domiciled in New Zealand.

Te Rūnanga o Ngāi Tahu and the Ngāi Tahu Charitable Trust have common beneficiaries.

The Summary Group Financial Statements for the Group have been prepared in accordance with generally accepted accounting practice in New Zealand ("NZ GAAP") as it relates to summary financial statements as appropriate for public benefit entities. They comply with FRS-43: Summary Financial Statements.

These summary financial statements do not include all disclosures provided in the full financial statements and cannot be expected to provide as complete an understanding as provided by the full financial statements from which they are extracted.

The financial statements were authorised for issue by Te Rūnanga o Ngāi Tahu on 20 September 2014.

#### 1.3 BASIS OF MEASUREMENT

The Summary Group Financial Statements have been prepared on the basis of historical cost, except for the revaluation of certain non-current assets and financial instruments.

Cost is based on the fair value of the consideration given in exchange for assets.

Accounting policies are selected and applied in a manner which ensures that the resulting financial information satisfies the concepts of relevance and reliability, thereby ensuring that the substance of the underlying transactions and other events is reported.

The accounting policies set out below have been applied in preparing the full financial statements for the year ended 30 June 2014 and the comparative information presented in these financial statements for the year ended 30 June 2013.

## 1.4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of the full financial statements in conformity with NZ IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies.

The full financial statements provide detail behind critical estimates and judgements. These summary group financial statements should be read in conjunction with the full financial statements.

The estimates and judgements are reviewed by management on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised unless the revision impacts on future periods as well in which case it is recognised in current and future periods.

The following are the critical estimates and judgements management have made in the process of applying the Group's accounting policies and that have the most significant impact on the amounts recognised in the financial statements:

#### Costs to Complete - Inventories – Property

The Group determines the allocation of the costs to complete to calculate the cost of sales for the individual lots of a residential property development, classified as inventories – property, by completing a pro-rata apportionment of total forecasted completion costs for the entire development, including the allocation of global development costs and global stage costs, based on an area allocation.

## Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust Summary Statement of Accounting Policies (continued)

For the Year Ended 30 June 2014

## Fair value of Property, Plant and Equipment

The asset class farm land and buildings are valued at fair value on an annual basis. This requires an estimation of current market values.

## Impairment of Property, Plant and Equipment

In the current year, as the result of the performance of a Tourism Operation, the Group reviewed the recoverable amount of property, plant and equipment relating to that Tourism operation. This requires the estimation of the recoverable amount of that property, plant and equipment.

## Fair value of Biological Assets

Biological assets of the Group are valued at fair value at least on an annual basis. This requires the estimation of current market values.

## Fair value of Investment Properties

Investment properties of the Group are valued at fair value on an annual basis. This requires the estimation of current market values by independent registered valuers.

## Impairment of Fish Quota

The Group determines whether fish quota is impaired at least on an annual basis. Impairment of quota has been assessed by comparing the book value to a three year rolling average of broker prices or the value in use model.

#### Impairment of Goodwill and Other Intangibles

The Group determines whether intangibles with an indefinite useful life are impaired at least on an annual basis. This requires the estimation of the recoverable amount of the cash generating units to which these intangibles are allocated.

#### 1.5 PRESENTATION CURRENCY

The summary financial statements are presented in New Zealand dollars and all values are rounded to the nearest thousand dollars (\$000) unless otherwise stated.

## 2.0 SIGNIFICANT ACCOUNTING POLICIES

The following significant accounting policies have been adopted in the preparation and presentation of the financial report.

These accounting policies have been extracted from the audited Full Financial Statements:

## 2.1 BASIS OF COMBINATION

#### (a) Basis of Combination

The Summary Group's financial statements incorporate the financial statements of the Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust, and entities which they control (the Group). Control is achieved where the Entity has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The purchase method has been used in the combination of the results and financial position of subsidiaries and joint ventures, while the equity method has been adopted for use in the incorporation of the results and financial position of associate companies.

The trusts have been aggregated by combining on a line by line basis the financial statements of the trusts and their subsidiaries and associates with the consolidated financial statements of Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust and its subsidiaries.

The results of subsidiaries acquired or disposed of during the year are included in profit or loss from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of the subsidiaries to bring their accounting policies into line with those used by other members of the Group.

All intra-group transactions, balances, income and expenses are eliminated in full on combination.

Non-controlling interests in subsidiaries are identified separately from the Combined Group's equity therein. The interests of non-controlling shareholders may be initially measured either at fair value or at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets. The choice of measurement basis is made on an acquisition-by-acquisition basis. Subsequent to acquisition, the carrying amount of non-controlling interests is at initial recognition plus the non-controlling interests' share of subsequent changes in equity. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

## Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust Summary Statement of Accounting Policies (continued)

## For the Year Ended 30 June 2014

## (b) Associate Companies

Associates are all entities in which the Group has significant influence, but not control, over the financial and operating policies. Investments in associates are accounted for using the equity method of accounting and are initially recorded at cost.

The Group's share of its associates' post-acquisition profits or losses is recognised in profit and loss and its share of post-acquisition reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying value of the investment.

When the Group's share of losses exceeds the carrying amount of the associate, the carrying amount is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred obligations in respect of the associate.

Where an entity within the Group transacts with an associate of the Group, profits and losses are eliminated to the extent of the Group's interest in the associate.

#### (c) Joint Ventures

The Group's interests in jointly controlled entities are accounted for by proportionate consolidation or equity method, depending on the structure of the entity. When the proportionate consolidation method is used, the Group combines its share of joint venture's individual income and expenses, assets and liabilities on a line-by-line basis with similar items in the Group's financial statements. When the equity method is used, the Group's, investments in jointly controlled entities are carried in the Group Statement of Financial Position at cost as adjusted for post-acquisition changes in the Group's share of the net assets of the jointly controlled entities, less any impairment in the value of individual investments.

#### 2.2 Property, Plant and Equipment

#### (a) Recognition and Measurement

Farm land, land improvements and buildings are stated at fair value, less accumulated depreciation on land improvements and buildings and any impairment losses recognised after the date of the revaluation. The fair value represents the market value and is determined by a professionally qualified valuer. Revaluations are performed on an annual basis or when there are indicators that the asset value has moved materially. Land, land improvements and buildings held at the High Country Stations at the head of Lake Wakatipu, being Routeburn, Greenstone, Elfin Bay and Caples stations are identified as a separate asset class. This reflects the nature of the assets held, in that they are 'Taonga' assets of Ngāi Tahu. This asset class is stated at historical cost less accumulated depreciation and provision for impairment.

All other property, plant and equipment is stated at historical cost less accumulated depreciation and provision for impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

## (b) Subsequent costs

Subsequent costs are included in the asset's carrying value or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to profit or loss during the financial period in which they are incurred.

## (c) Depreciation

Land has not been depreciated. Depreciation on other assets is calculated on a straight line basis to allocate their cost to their residual values over their estimated useful lives. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.

#### (D) Revaluation

Any revaluation increase arising on the revaluation of farm land, land improvements and buildings is recognised in other comprehensive income and accumulated as a separate component of equity in the asset revaluation reserve – properties.

Any decrease in revaluation is recognised in profit or loss, except to the extent that it offsets a previous revaluation increase for the same asset, in which case the reduction is offset against the existing credit balance in the revaluation reserve of that asset.

Any accumulated depreciation as at the revaluation date is eliminated against the gross carrying amount of the asset and the net amount is restated to the asset's revalued amount.

## Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust Summary Statement of Accounting Policies (continued)

For the Year Ended 30 June 2014

## (e) Disposal

An asset's carrying value is written down immediately to its recoverable amount if the asset's carrying value is greater than its estimated recoverable amount.

Gains and losses on disposal are determined by comparing proceeds with carrying amount. These are included in profit or loss.

Upon disposal, any revaluation reserve relating to a particular asset being sold is transferred to retained earnings.

## 2.3 Investment Property

Investment Property includes properties held to earn rental income and/or for capital appreciation (including property being constructed or developed for future use as investment property). A property is also classified as an investment property if it does not have an operating lease in place, but is held with the intention of securing an operating lease.

Investment properties are measured initially at its cost, including transaction costs. Subsequent to initial recognition, investment property is measured at fair value. The fair value represents the market value determined annually by external valuers.

Any gains or losses arising from a change in fair value are recognised in profit or loss.

A transfer to property, plant and equipment occurs at the date of commencement of farming activities by the Group.

2.4 Fish Quota and Marine Farm Licences

Fish quota and marine farm licences are both indefinite life intangible assets. They are both recorded at cost less impairment.

2.5 Papatipu Rūnanga Distributions

Distributions are recognised as an expense in the period that individual contracts have been entered into. Distributions payments are made in accordance with the contract terms.

2.6 Taxation

Te Rūnanga o Ngāi Tahu is taxed on its business income at the Māori Authority rate. This taxation is accounted for on the comprehensive basis, using the liability method. With the exception of Seafood's Australian subsidiary, the Ngāi Tahu Charitable Trust and its subsidiaries have charitable status for Income Tax purposes.

## 2.7 Statement of Cash Flows

The Summary Statement of Cash Flows has been prepared using the direct method. For the purposes of the statement of cash flows, cash comprises cash and bank balances and bank overdraft which form part of the day-to-day cash management. Investing activities are those activities relating to the acquisition and disposal of current and non-current investments and other non-current assets. Financing activities are those activities relating to changes in the equity and debt structure of the Group and the cost of servicing the Group's equity capital. Operating activities include all transactions that are not investing or financing activities.

3.0 CHANGES IN ACCOUNTING POLICIES

There have been no changes in accounting policies.

For the Year Ended 30 June 2014

Tribal Activities

4.	INCOME AND EXPENSES	June 2014	June 2013
		\$ 000s	\$ 000s
	All revenue is from continuing operations and consists of the following items:		
(a)	Revenue		
	Revenue from the sale of goods	231,912	155,901
	Revenue from the rendering of services	49,030	40,527
	Rental received from properties and recoverable property operating expenses	28,392	28,453
	Dividends - on available for sale financial assets	3,471	5,105
	Other revenue	7,039	3,201
		319,844	233,187
	Represented by:		
	Trading Operations	319,844	231,109
	Tribal Activities	0	2,078
		319,844	233,187
(b)	The following expenses are included in the determination of Group profit:		
	Net Impairment Losses on Non-Current Assets:		
	Net impairment of property, plant and equipment	(10,567)	(463)
	Net impairment of investments in equity instruments	3,048	(799)
	Impairment of joint venture	(119)	0
	Net impairment of carbon credits	1,805	(3,128)
		(5,833)	(4,390)
	Share of impairment of property, plant and equipment of an Associate	(422)	0
		(6,255)	(4,390)
	Represented by:		
	Trading Operations	(6,245)	(4,380)

(10)

(6,255)

(10)

(4,390)

For the Year Ended 30 June 2014

5.	RELATIVITY AND AQUACULTURE SETTLEMENTS	June 2014	June 2013
		\$ 000s	\$ 000s
	The following payments were due as an outcome of Crown settlements – Ngāi Tahu Deed of Settlement (Relativity) and Māori Aquaculture settlement:		
	Relativity asset money	12,500	68,481
	Aquaculture asset money	0	325
		12,500	68,806

Ngāi Tahu Fisheries Settlement Ltd (NTFSL) is Ngāi Tahu's asset holding company under the Māori Fisheries Act 2004. Details of NTFSL's annual plan for FY14 and its performance against that annual plan can be found on the Ngāi Tahu website along with NTFSL's annual plan for FY15. NTFSL's annual plans are developed using the Letter of Expectation (issued by Te Rūnanga) and Statement of Corporate Intent (issued by NTFSL) process used throughout the Te Rūnanga Group. During FY14 NTFSL did not sell or exchange any settlement quota, nor did NTFSL (or its subsidiaries) change its constitutional documents and there are no plans to make such changes in FY15. NTFSL and Ngãi Tahu Seafood Limited (NTS) have entered into a Management Agreement and a ACE Sales Agreement whereby NTS manages NTFSL's operations and ACE (excluding regional development fish stocks). During FY14, NTFSL continued the process of repatriating residual fisheries assets that are held by Te Ohu Kai Moana.

TRIBAL, RŪNANGA AND WHĀNAU DISTRIBUTIONS		
Income relating to Tribal, Rūnanga and Whānau Distributions	3,790	2,584
Expenses		
Rūnanga Distributions & Development	(8,285)	(7,710)
Culture and Identity	(1,565)	(1,801)
Earthquake Recovery and Distributions	(180)	(660)
Social Independence	(3,086)	(2,607)
Natural Resources, Tribal Properties and Mahinga Kai Cultural parks	(1,396)	(1,254)
Strategy and Influence	(1,309)	(996)
Whai Rawa Distributions and Development	(3,405)	(3,234)
Tribal Representation	(1,491)	(1,625)
	(20,717)	(19,887)
Net (Expenses)	(16,927)	(17,303)

The above costs represent the direct costs of the programmes only and do not include an allocation of general operational and administrative expenses.

7.	PROPERTY, PLANT AND EQUIPMENT – NET BOOK VALUE		
	Land and Buildings at Cost	31,083	33,888
	Farm Land and Buildings at Fair Value	139,710	43,752
	High Country Stations ("Taonga") at Cost	5,371	5,218
	Plant, Office and Computer Equipment at Cost	21,924	25,210
	Motor Vehicles at Cost	2,124	1,930
		200,212	109,998

For the Year Ended 30 June 2014

8.	INVESTMENT PROPERTIES – AT FAIR VALUE	June 2014	June 2013
0.		\$ 000s	\$ 000s
	Investment Property – Commercial	\$ 0003 153,419	\$ 000s 143,890
	Investment Property – Crown / Local Authority	125,065	118,275
	Investment Property – Forestry Land	30,928	75,351
	Investment Property under Construction	19,125	14,185
		328,537	351,701
9.	INVESTMENTS IN EQUITY INSTRUMENTS		
	Financial assets carried at fair value through profit or loss (FVTPL)	11,120	1,189
	Available for sale investments carried at fair value		
	Ryman Healthcare Limited shares	238,853	191,100
	Summerset Group Limited shares	5,175	0
	Fonterra Co-operative Group Limited shares <sup>(1)</sup>	5,823	7,331
	Agria Asia Investment Limited shares	9,077	5,987
	Pioneer Capital Partners II Limited Partnership	3,298	150
	Sundry investments	287	138
		262,513	204,706
	Available for sale investments carried at cost less accumulated impairment		
	Aotearoa Fisheries Limited income shares	4,500	4,500
	Sundry investments	2,123	5,172
		6,623	9,672
	Available for sale investments – Total	269,136	214,378
		280,256	215,567

(1) The Fonterra investment is shares in a cooperative and processing company where the Group is required to supply Fonterra and/or to facilitate normal farming operations. As such, the Group is normally unable to sell these shares and continue this business operation.

.0.	BORROWINGS		
	(1) Syndicated Debt Facility	93,000	113,000
	Ngāi Tahu Holdings Corporation Limited has a maximum facility of \$200,000,000 with the Bank of New Zealand, the Commonwealth Bank of Australia and Westpac Banking Corporation. This facility is split between Facility B of \$80,000,000 expiring 29 October 2014 and Facility D of \$120,000,000 expiring 29 October 2017. Interest is currently payable at between 4.09% - 4.45% per annum (2013: 3.44% - 3.46% per annum).		
	(2) ANZ National Bank Limited	0	44
	(3) Finance Lease Liabilities	1,472	617
		94,472	113,661
-		(07	
	Current	627	269
	Non-Current	93,845	113,392
_		94,472	113,661

For the Year Ended 30 June 2014

11.	TAXATION	June 2014	June 2013
		\$ 000s	\$ 000s
	a) Income tax recognised in profit or loss		
	Tax expense comprises:		
	Current tax expense	412	389
	Adjustments recognised in the current year in relation to the current tax of prior years	(3)	(227)
	Total tax expense recognised in profit and loss	409	162
	The prima facie income tax expense on pre-tax accounting profit from operations reconciles to the income tax expense in the financial statements as follows:		
	Profit before taxation	146,279	121,914
	Less: Non-taxable income	(172,254)	(147,460)
	Less: Taxation Losses Brought Forward	(125)	(91)
	Plus: Non-deductible expenses	28,452	27,858
		2,352	2,221
	Income tax expense calculated at 17.5% (2013: 17.5%)	412	389

## 12. RELATED PARTY TRANSACTIONS

## (a) Transactions with related parties

## (i) Transactions involving shareholder entities

There have been material transactions with related parties during the year. The related parties involved were Ngāi Tahu Charitable Trust, Ngāi Tahu Development Corporation and Te Rūnanga o Ngāi Tahu. The types of transactions involved include rent received, IT service fees, management fee expenses, interest expenses, and distributions. All transactions are eliminated on consolidation.

#### (ii) Transactions involving entities where the Group is a shareholder

During the financial year, Ngāi Tahu Farming and Ngāi Tahu Forest Estates sold farm goods to Fonterra Co-Operative Group Limited for \$13,129,639 (2013: \$5,823,864) and to PGG Wrightson Limited for \$17,109 (2013: \$16,049).

During the financial year, Ngāi Tahu Farming, Ngāi Tahu Forest Estates and Ngāi Tahu Wakatipu Holdings purchased farm goods from PGG Wrightson Limited for \$12,651,486 (2013: \$2,290,840) with \$926,759 outstanding at balance date (2013: \$291,807).

During the financial year, Ngāi Tahu Farming and Ngāi Tahu Forest Estates purchased farm supplies from Waimakariri Irrigation Limited for \$1,436,256 (2013: \$2,115,552) with \$69,545 outstanding at balance date (2013: \$94,624).

Since 1 July 2013 Ngāi Tahu Farming and Ngāi Tahu Forest Estates purchased farm supplies from Livestock Improvement Corporation for \$314,330 with \$9,145 outstanding at balance date.

Since 1 September 2013 Ngāi Tahu Farming and Ngāi Tahu Forest Estates purchased farm supplies from Amuri Lime Co Ltd for \$120,287.

Since 31 March 2014, Ngāi Tahu Farming purchased farming supplies from Waikato Milking Systems NZ Limited for \$725,128 with \$417,118 outstanding at balance date.

#### (iii) Transactions involving Whai Rawa Fund Trust

The Group Financial Statements do not include distributions paid or declared to Whai Rawa Fund Trust for \$2,265,000 in 2014 (2013: \$2,140,000).

#### (iv) Terms under which related party transactions were entered into

No write-downs of receivables in respect of related parties have occurred and no amounts were provided for in doubtful debts relating to debts due from related parties at balance date (2013: \$nil). The related party transactions identified above have occurred in the ordinary course of business and are on normal commercial terms.

#### (b) Key management personnel

Details of key management personnel remuneration are disclosed in note 13.

For the Year Ended 30 June 2014

## 13. KEY MANAGEMENT PERSONNEL COMPENSATION

The short-term employee benefit compensation of the Directors and executives, being the key management personnel of the Group, is set out below:

Independent Directors of Ngāi Tahu Holdings Corporation Limited, Ngāi Tahu Capital Limited, Ngāi Tahu Property Limited, Ngāi Tahu Property (CCC – JV) Limited, Ngāi Tahu Seafood Limited, Ngāi Tahu Tourism Limited, Ngāi Tahu Seafood Australia Pty Limited.

	June 2014	June 2013
	\$ 000s	\$ 000s
Directors		
TREVOR BURT	99	95
Chair of Ngāi Tahu Holdings Corporation Limited. Member of Audit, Finance & Risk and Remuneration Committees.		
Director of Ngāi Tahu Capital Limited.		
CATHERINE DRAYTON	57	55
Director of Ngāi Tahu Holdings Corporation Limited. Chair of Audit, Finance & Risk Committee.		
Director of Ngāi Tahu Capital Limited.		
QUENTIN HIX	52	50
Director of Ngāi Tahu Holdings Corporation Limited. Member of Audit, Finance & Risk Committee.		
TUTEHOUNUKU KORAKO	47	45
Director of Ngāi Tahu Holdings Corporation Limited. Member of Remuneration Committee.		
SAMFORD MAIER	57	55
Director of Ngāi Tahu Holdings Corporation Limited. Chair of Remuneration Committee and Member of Audit, Finance & Risk Committee.		
Director of Ngāi Tahu Capital Limited to 30 August 2013.		
PAUL SILK	47	45
Director of Ngāi Tahu Holdings Corporation Limited. Member of Remuneration Committee.		
Director of Ngāi Tahu Capital Limited.		
BARRY BRAGG	87	84
Chair of Ngāi Tahu Property Limited. Member of Remuneration Committee and Member of Rural Governance Committee.		
RICHARD BRADDOCK	50	48
Director of Ngāi Tahu Property Limited. Chair of Rural Governance Committee and Member of Audit and Risk Committee.		
LEX HENRY	47	45
Director of Ngāi Tahu Property Limited to 30 June 2014. Member of Audit and Risk Committee to 30 June 2014.		
SUSAN HURIA	46	11
Director of Ngāi Tahu Property Limited. Member of Rural Governance Committee.		
DAVID KENNEDY	47	45
Director of Ngāi Tahu Property Limited. Chair of Remuneration Committee and Member of Rural Governance Committee.		

For the Year Ended 30 June 2014

	June 2014	June 2013
	\$ 000s	\$ 000s
MICHAEL WEATHERALL	45	11
Director of Ngāi Tahu Property Limited. Chair of Audit and Risk Committee.		
ROSS KEENAN	110	106
Director of Ngāi Tahu Seafood Limited to 30 June 2014. Chair of Audit & Risk Committee to 30 June 2014.		
Chair of Ngāi Tahu Tourism Limited. Chair of Remuneration Committee and Member of Audit & Finance and Safety & Risk Committees.		
MARIA PERA	40	22
Director of Ngāi Tahu Seafood Limited from 1 December 2013. Member of Audit & Risk and Remuneration Committees.		
ROBERT POOLEY	40	46
Director of Ngāi Tahu Seafood Limited. Member of Audit & Risk and Remuneration Committees.		
Chair of Ngāi Tahu Seafood Australia Pty Limited.		
RICHARD PUNTER	40	38
Director of Ngāi Tahu Seafood Limited. Chair of Audit & Risk Committee from 30 June 2014 and Member of Remuneration Committee.		
BRIAN RHOADES	70	68
Chair of Ngāi Tahu Seafood Limited. Chair of Remuneration Committee and Member of Audit & Risk Committee.		
GREG SUMMERTON	40	38
Director of Ngāi Tahu Seafood Limited. Member of Audit & Risk and Remuneration Committees.		
ANDREW FERGUSON	11	21
Director of Ngāi Tahu Seafood Australia Pty Limited.		
PHILLIP BROUGHTON	40	38
Director of Ngāi Tahu Tourism Limited. Chair of Audit & Finance Committee. Member of Safety & Risk and Remuneration Committees.		
DAVID CLARKE	40	38
Director of Ngāi Tahu Tourism Limited. Chair of Safety & Risk Committee and Member of Audit & Finance and Remuneration Committees.		
ELIZABETH HIRST Director of Ngāi Tahu Tourism Limited to 30 November 2012.	0	16
ANTHONY MARKS	40	38
Director of Ngāi Tahu Tourism Limited. Member of Audit & Finance, Remuneration and Safety & Risk Committees.		
TAHU POTIKI	40	13
Director of Ngãi Tahu Tourism Limited. Member of Audit & Finance, Remuneration and Safety & Risk Committees.		10
Total Group Directors Fees	1,192	1,071

For the Year Ended 30 June 2014

Te Rūnanga o Ngāi Tahu Representatives (as at 30 June 2014)	June 2014	June 2013
	\$ 000s	\$ 000s
Tā Mark Solomon – Kaiwhakahaere, Member Te Apārangi Committee	235	210
Tā Mark Solomon – Representative Fees	40	40
Lisa Tumahai - Deputy Kaiwhakahaere	113	91
Lisa Tumahai - Chairperson Te Here Committee	20	20
Lisa Tumahai - Representative Fees	40	40
Stewart Bull (Appointment ended August 2012)	0	7
Gerry Coates (Appointment ended February 2013)	0	28
Tutehounuku Korako (Member Te Awheawhe Rū Whenua)	40	31
Elizabeth Cunningham (Member Te Apārangi, Hazardous Substances and New Organisms and Contract Review Committees)	43	40
James Daniels (Member of Te Apārangi Committee)	40	40
Matapura Ellison (Member of Te Here, Environmental Strategy and Cultural Mapping Committees)	43	41
Gail Gordon – Alternate (appointment ended June 2013)	0	10
David Higgins (appointed April 2013, Member of Te Apārangi, Environmental Strategy, Cultural Mapping and Ngāi Tahu Fund Committees )	50	12
Quentin Hix (Member Te Here Committee)	40	40
Gabrielle Huria (appointed March 2013, Member of Contract Review Committee)	40	12
Sandy Lockhart (Member Contract Review Committee, appointment ended September 2013)	14	49
Jo McLean (appointed February 2013, Member Te Apārangi and Environmental Strategy Committees)	42	11
Terry Nicholas (Member of Te Rūnanga Audit & Risk and Te Here Committees)	40	40
Maria Pera (Chairperson Treaty Tribes Coalition Limited, Member of Te Apārangi Committee and elected Federation of Māori Authorities Representative)	40	42
David Perenara-O'Connell (appointed September 2013)	33	0
Tahu Potiki (Chairperson Te Apārangi, Member of Te Rūnanga Audit & Risk and Ngāi Tahu Fund Committees)	62	61
Tim Rochford (Member of Te Apārangi Committee)	40	40
Michael Skerrett (Member of Audit & Risk and Te Here Committees)	40	40
Wally Stone (appointment ended June 2013)	0	27
Ngaire Tainui (Member Te Here and Te Rūnanga Audit and Risk Committees)	40	40
Gail Tipa (appointment ended 2 April 2013)	0	30
Ann Wakefield (appointed August 2012, Member of Te Here Committee )	40	33
Total Representative Fees	1,135	1,075
Independent TRARC member	18	19
Short term benefits (senior management positions)	2,965	2,869
Total Key Management Personnel and Directors Fees Compensation	5,310	5,034

For the Year Ended 30 June 2014

#### **Employee Remuneration**

The number of employees or former employees of the Group, not being directors, who received remuneration and other benefits valued at or exceeding \$100,000 during the financial year under review were:

Remuneration	Excluding Long Term Incentives		Including Long Term Incentives	
	No. of Employees		No. of Employees	
	2014	2013	2014	2013
\$820,000 - \$829,999	1	0	1	0
\$710,000 - \$719,999	0	1	0	1
\$690,000 - \$699,999	0	1	1	1
\$640,000 - \$649,999	1	0	0	0
\$570,000 - \$579,999	1	0	1	0
\$550,000 - \$559,999	0	0	1	0
\$520,000 - \$529,999	2	0	1	0
\$390,000 - \$399,999	0	2	0	2
\$380,000 - \$389,999	0	0	1	0
\$360,000 - \$369,999	1	1	1	1
\$350,000 - \$359,999	2	1	1	1
\$340,000 - \$349,999	0	1	0	1
\$330,000 - \$339,999	0	0	1	0
\$320,000 - \$329,999	2	0	2	0
\$310,000 - \$319,999	2	0	4	0
\$300,000 - \$309,999	2	0	1	0
\$290,000 - \$299,999	2	0	0	0
\$280,000 - \$289,999	1	2	1	2
\$270,000 - \$279,999	2	0	2	0
\$260,000 - \$269,999	1	2	1	2
\$250,000 - \$259,999	1	3	1	3
\$240,000 – \$249,999	1	2	1	2
\$230,000 - \$239,999	1	3	1	3
\$220,000 - \$229,999	3	0	3	0
\$210,000 - \$219,999	1	1	1	1
\$200,000 - \$209,999	3	2	3	2
\$190,000 - \$199,999	1	3	1	3
\$180,000 - \$189,999	3	3	3	3
\$170,000 - \$179,999	4	4	4	4
\$160,000 - \$169,999	4	5	4	5
\$150,000 - \$159,999	3	5	3	5
\$140,000 - \$149,999	3	5	3	5
\$130,000 - \$139,999	10	6	10	6
\$120,000 - \$129,999	12	13	12	13
\$110,000 - \$119,999	8	7	8	7
\$100,000 - \$109,999	14	8	14	8
	92	81	92	81

Te Rūnanga o Ngāi Tahu, Ngāi Tahu Holdings Corporation Board & its Subsidiary Boards each have their own Remuneration Committees with remuneration policies in place. These include the use of external expertise and benchmarking of remuneration levels as and when required.

14. CONTINGENT ASSETS

There is a contingent asset at balance date in respect of the Ngāi Tahu Deed of Settlement 1997 which allows for a special 'top-up' mechanism if the value of all Treaty settlements between 1994 and 2044 ends up being more than \$1 billion. The Crown has confirmed that the relativity trigger has occurred and paid Te Rūnanga o Ngāi Tahu \$68,480,698 in December 2012. This payment represented the undisputed amount payable under the relativity mechanism. The Group are currently engaged in an arbitration process to resolve issues in dispute which led to a payment of \$12,500,000 in July 2014 and may lead to further payments to Te Rūnanga o Ngāi Tahu.

There are no other contingent assets at 30 June 2014 (June 2013: \$nil).

15. CONTINGENT LIABILITIES There are no contingent liabilities at 30 June 2014 (June 2013: \$nil).

#### 16. EVENTS SUBSEQUENT TO BALANCE DATE

On 1 July 2014, CNI Tourism Limited purchased the remaining shares of the non-controlling interest in Agrodome Partnership Limited. On 11 August 2014, Ngāi Tahu Go Bus Limited, as part of a consortium, Go Bus GP Limited, signed a conditional Sale and Purchase agreement to acquire the shares of Carriage Holdings Limited, incorporating the subsidiary business of Go Bus. Due to the conditional and commercially sensitive nature of the transaction further detail has not been provided. There are no other material events subsequent to balance date.

# Deloitte.

## INDEPENDENT AUDITOR'S REPORT ON THE SUMMARY FINANCIAL STATEMENTS TO THE MEMBERS OF TE RŪNANGA O NGĀI TAHU AND NGĀI TAHU CHARITABLE TRUST

## Report on the Summary Financial Statements

The accompanying summary group financial statements of Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust ('the Group') on pages 5 to 22, which comprise the summary group statement of financial position as at 30 June 2014, and the summary group statement of comprehensive income, summary group statement of changes in equity and summary group statement of cash flows for the year then ended, and related notes, are derived from the audited consolidated financial statements of the Group for the year ended 30 June 2014. We expressed an unmodified audit opinion on those financial statements in our report dated 20 September 2014.

The summary group financial statements do not contain all the disclosures required for full financial statements under generally accepted accounting practice in New Zealand. Reading the summary group financial statements, therefore, is not a substitute for reading the audited consolidated financial statements of the Group.

This report is made solely to the members, as a body, for the purpose of expressing an opinion on the summary group financial statements for the year ended 30 June 2014. Our audit has been undertaken so that we might state to the members those matters we are required to state to them in an auditor's report on summary group financial statements and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the members as a body, for our audit work, for this report, or for the opinions we have formed.

Rūnanga Representatives' Responsibility for the Summary Financial Statements

The Rūnanga Representatives are responsible for the preparation of a summary of the audited consolidated financial statements, in accordance with FRS-43: *Summary Financial Statements*.

## Auditor's Responsibility

Our responsibility is to express an opinion on the summary group financial statements based on our procedures, which were conducted in accordance with International Standards on Auditing (New Zealand) (ISA (NZ)) 810: *Engagements to Report on Summary Financial Statements*.

Our firm carries out other assignments for the Group in the area of regulatory disclosure audits, data analytics, risk management advice, taxation services and the provision of due diligence work. In addition to this, partners and employees of our firm deal with the Group on normal terms within the ordinary course of trading activities of the business of the Group. The firm has no other relationship with, or interest in, the Group or any of its subsidiaries.

## Opinion

In our opinion, the summary group financial statements derived from the audited group financial statements of Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust for the year ended 30 June 2014 are consistent, in all material respects, with those financial statements, in accordance with FRS-43: *Summary Financial Statements*.

Chartered Accountants 20 September 2014 Christchurch, New Zealand

This audit report relates to the summary group financial statements of Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust for the year ended 30 June 2014 included on Te Rūnanga o Ngāi Tahu's website. Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust's governing body is responsible for the maintenance and integrity of Te Rūnanga o Ngāi Tahu's website. We have not been engaged to report on the integrity of Te Rūnanga o Ngāi Tahu's website. We accept no responsibility for any changes that may have occurred to the summary group financial statements since they were initially presented on the website. The audit report refers only to the summary group financial statements named above. It does not provide an opinion on any other information which may have been hyperlinked to/from these summary group financial statements. If readers of this report are concerned with the inherent risks arising from electronic data communication they should refer to the published hard copy of the audited summary group financial statements and related audit report dated 20 September 2014 to confirm the information included in the audited summary group financial statements and governing the preparation and dissemination of financial statements and summary group financi

## Te Rūnanga o Ngāi Tahu and Ngāi Tahu Charitable Trust **Directory**

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## AUDITOR

Deloitte

## SOLICITORS

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## BANKERS

Bank of New Zealand Commonwealth Bank of Australia ASB Bank Limited Westpac Banking Corporation Limited ANZ National Bank Limited

